

## Rotary club of Milton-Ulladulla Inc.

March 8,2011

Weekly Bulletin

Vol 51 No 27

### March is Literacy Month

**Tonight:** Al Emery, Organ Donation

**Introduction:** Graham Fisher

**Vote of Thanks:** Dom Fondacaro

**Fellowship:** Tim Gregory & Bill Harris

### Future Meetings

8<sup>th</sup> March Elin Ek On her New Zealand Experience

15<sup>th</sup> March TBA.

### Birthdays and Anniversaries

**Birthdays:** Jenny Cantrill 4<sup>th</sup> March  
Debra Fondacaro 13<sup>th</sup> March

**Anniversaries:** Graham & Charmaine Fisher 10th March  
Alison & Colin Tyquin 14th March

### BBQ Roster

Geoff Muir	Wed 09/03	Sat 12/03	Mon 14/03
Ken Matthews	Wed 16/03	Sat 19/03	Mon 21/03
Brian Morrison	Wed 23/03	Sat 26/03	Mon 28/03
Rob Powell	Wed 30/03	Sat 02/04	Mon 04/04
Joe Puglisi	Wed 06/04	Sat 09/04	Mon 11/04

*The following are not rostered. Warwick Backhouse, Keith Bennett, Bernie Cowley, , Brian Johnson, Clive Johnston, Bill Harris any one that has a need to be added please advise me and I will adjust accordingly.!*

### Important note

**Could members please note that for your apologies please email Kevin Walsh? Before 2 pm!**

[kevin@kewale.com](mailto:kevin@kewale.com)

### Previous meeting Report;

**Visitors;** Paul Costanzo, Guest Speaker. Graham Booth, Keith Coulston,

**Attendance:** 79.2% **Almoner;** Bernie Cowley is getting stronger, Annie Brown is home and getting about, Clive Johnson is also on the mend. Jan Wild is now home.

**Dale Wilford Award** Not announced

**Phil Bennett Trophy** Craig Saunders

**The card draw** was ticket A89 Joe Puglisi, it was the 8 of Spades. Everyone was disappointed for him. Prize pool is growing now over \$650, tension is building!

**Secretary Carolyn** Circulated news about the Magical Mystery Tour that Avalynn Wilby promoted last week! To raise funds for Mental Health Week it was agreed the club would have a mad hat night. This will be a Partners night. The night of May 17 has been set aside.

Carolyn also advised that the Board has determined that there would be no meeting for the week of the 29<sup>th</sup> of March to allow members to attend the "Marriage of Figaro " in lieu of the meeting.

**Youth Director Report** Brian Morrison Advised that we now have 2 nominations confirmed for Rypen and asked the Club if there any more nominations as we could send more if we had the nominations.

**International Director** Geoff Muir Gave details of opportunities for nominations for a Rotary "Ambassadorial Scholar" Award. If anyone knows of a worthy candidate Geoff has the details. Or you can go to the following website [www.rotary.d9710.org.au](http://www.rotary.d9710.org.au)

**Vocation Director Jenny Wilkins** Gave more details on the "Non Achiever" award she wishes to introduce. Has discussed program with several schools and will have more details later.

**Issa Shalhoub** Highlighted that the forthcoming concert "The Marriage of Figaro" needs further club support and enthusiasm. Issa reinforced that the Concert is a clubs initiative and that we have underwritten this to the tune of \$ 5000. (See advert on other pages.)

**John Hozack** asked for all new member nomination forms to be returned.

**Allison Tyquin** thanked Eve Bosak for her excellent contribution to the training of the Blessing of the Fleet Princesses", in etiquette and deportment.

### Guest Speaker Paul Constanzo



Owner CEO Bakers Delight Ulladulla

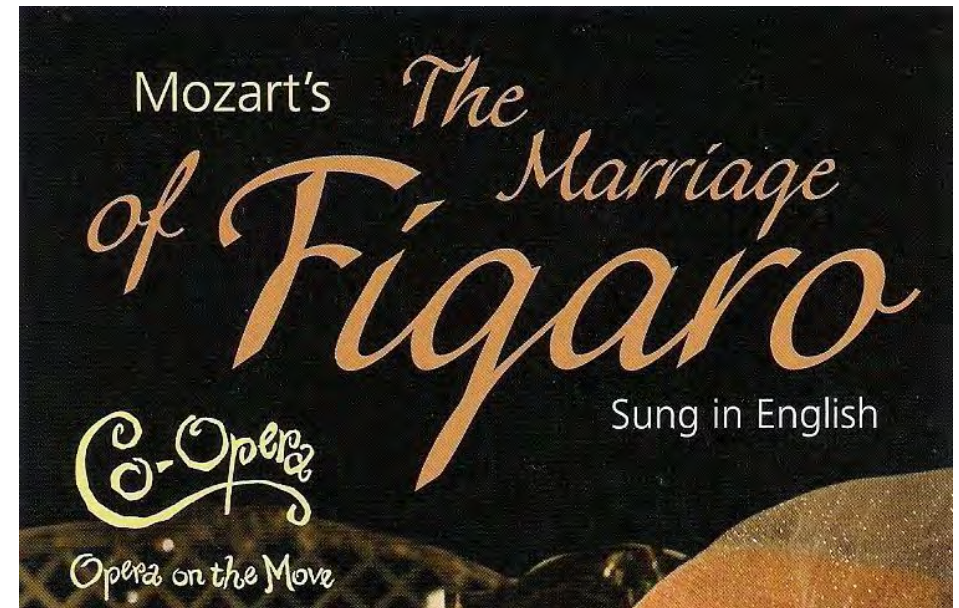
Paul gave us an interesting explanation on the intricacies of running a Franchise operation. He explained that while the pay off can be profitable he stressed that the location of the shop was important plus having a larger equity than many of the franchisees seem to have.

The annual income and expenditure percentages were discussed and for his store the details are as follows. 20 % of his expenditure goes to Ingredients, 40 % on Wages, 20% to uncontrollable expenses, 20% to controlled expenses, and Net profit is the remaining 10%. Whilst some of these expenses may be flexible Paul highlighted the control that the franchisor has in the business makes it difficult to adjust the accounting format.

Bakers Delight has a core product range and the company has a specific recipe for each item. Bakers D have a special ingredient called an "improver" which adds to the flavour and taste of the product. The shop continues to bake all day and Paul emphasised the importance of being in stock of all items all day. That being the case the shop has 30 % daily "wastage" and this remaining product is picked up by contract farmers for stock feed.

### Up coming Club events that need your support.

Sat April 9	Blessing of Fleet Ball 6.30 for 7.00pm
Sun April 24 <sup>th</sup>	Blessing of Fleet Parade and Festival 06.00-9pm
Sun May 22 <sup>nd</sup>	Car boot sale and Swap meet 06.00 - 3.00pm
Tue June 28 <sup>th</sup>	Club Changeover Night 6.00 til late
Tue Aug 30 <sup>th</sup>	Club Business Awards time to be confirmed



Could you please make you bookings with either Izza or, there are good tickets at Travelscene or Saunders Menswear.

**Saturday March 26th**